

MINUTES

8:00 AM • Wednesday, July 20, 2016

Harold W. McKinney Conference Center • Constitution Square Historic Site

- 1. Welcome, Quorum Determination, Agenda Review:** Chairman Richard Trollinger called the meeting to order at 8:00 AM. A quorum of the board was determined to be present. The agenda was reviewed and no additions/changes were made. The following were in attendance:
 - A. Board: Trollinger, Gilbert, Mayes, Lassiter, Perros, Sleet, Miles, McKinney, Poland, Nelson, Knetsche, Albright, Morgan.
 - B. Advisory Partners: Davenport, EMH; Ellis, FCC.
 - C. Staff: Goode, Fowler, Rogers.
 - D. Guests: Tom Ellis, citizen; Todd Chapman, Dana Holding Corporation; Rick Serres, City Commission; Sarah Vahlkamp and Teena Messer, Community Pipeline Repurposing Response Group; Brant Walsh, FNB; Kendra Peek, *Advocate-Messenger*.

- 2. Minutes & Financial Reports**
 - A. Previous Meeting Minutes: June 15, 2016 – APPROVED on MOTION by Poland SECONDED by Miles.
 - B. Financial Reports: June 30, 2016 – APPROVED on MOTION by Miles SECONDED by Albright. President/CEO Lassiter noted that the deficit at the fiscal year end was represented by revenues anticipated but not received from private investments to the Chairman’s Circle.

- 3. Organizational Action/Information**
 - A. EDP FY ’16 – ’17 Budget: Chairman Trollinger reviewed the proposed budget amendment which directs the additional \$20,000 in City of Danville funding to the Marketing/Business Recruitment line item of the budget; APPROVED on MOTION by Perros SECONDED by Gilbert.
 - B. Strategic Planning Workgroup: Vice Chairman Nelson reviewed the status of vendor selection process for strategic planning services, sharing his memorandum outlining the chronology and justification for selection of RKG Associates as the chosen firm. The memo shall be attached to these minutes and incorporated by reference.
 - C. Pipeline Resolution: Chairman Trollinger referred the board to a draft resolution in opposition to the proposed repurposing of the Kinder Morgan natural gas pipeline for the transmission of natural gas liquids (NGLs) in a reversed north-south flow. Sarah Vahlkamp and Teena Messer of the local community advocacy group regarding this proposed action addressed the board in favor of the resolution, status of the review process, and reasons supporting the resolution. The resolution was unanimously APPROVED on MOTION by McKinney SECONDED by Perros. The resolution shall be attached to these minutes and incorporated by reference.
 - D. Briefing on State Initiatives: Mr. Lassiter reviewed the following initiatives underway by agencies of state government--

- i. *Kentucky Work Ready Skills Initiative*: A local industry-workforce development collaborative group will pursue grant funding for an expansion of BCTC's Danville campus to accommodate a new open lab for advanced manufacturing training.
- ii. *Kentucky Red Tape Reduction Initiative*: Industries and businesses have been encouraged to report problem regulations online via the initiative's website at www.redtapereduction.com.

4. **EDP President/CEO's Report**: Mr. Lassiter reviewed several items in his written report, which will be attached to these minutes and incorporated by reference.

5. Partner Reports

A. Local Governments

- i. Boyle County Fiscal Court: Judge McKinney commended the Farm Bureau's Farm-City Breakfast. He also reported on work with City of Danville on parks and recreation facilities; effort to improve safety of Constitution Square after hours; concern for finding hypodermic needles in unexpected areas, suggesting the extent of the drug problem and consideration of a needle exchange program; and County's ongoing effort to improve health of its employees.
- ii. City of Danville: Mayor Perros addressed the suggestion of a needle exchange program, and also noted the need to improve respect and support for local police at Boyle County Sheriff's Office and Danville Police Department. He also noted that the City plans to acquire or gain access to the observation tower at the Norfolk Southern rail terminal for tourists and railroad enthusiasts. The City inquired about the depot and bunkhouse, but NS plans to continue to use that facility for its operations. He further shared that he believes that we must better utilize our federal legislators with influence, such as US Sen. McConnell in his role of leadership. He requested the board to consider a work group to focus a list of needs, such as another east-west corridor through Danville.
- iii. City of Perryville: Mayor Sleet reported that she recently met with State Rep. Elliott to discuss local needs.

B. Economic Development Organizations: All executive reports will be attached to these minutes and incorporated by reference.

- i. BCIF: Chairman Albright noted Cindy Ellsworth was recently elected to serve on the board as a new director. Mr. Lassiter also noted that BCIF is working with a long-time grocery prospect for a BCIF-owned site after other privately-owned sites did not proceed.
- ii. Chamber: Chairman Knetsche noted the success of the recent golf tournament and the upcoming gun range fundraising event.
- iii. CVB: Chairman Morgan noted that Abby Piper will address the board at its next meeting regarding EDP social media efforts for which she has been contracted to assist. He also shared about the efforts of the Boyle County Trails Alliance with the opening of a new trail. Occupancy rates at local hotels continue to be high, and the new Holiday Inn Express is projected to experience the same demand.
- iv. HOD: President Poland noted that HOD is attempting to capitalize on the Pokemon Go app craze with a targeted event. He also shared about other current and planned events, including the upcoming Soul of Second Street Festival on 8-13.
- v. MSP: Chairman Mayes noted that Commemoration will be held on October 7-8 rather than the first weekend of the month; MSP will be staffing a state fair booth with which Forkland Community Center will collaborate; reported on the upcoming Snappin' Chaplin Turtle Derby; noted continuing interest in the Bond House and Mill property for sale; and a soup/sandwich

shop is planning to lease the Green's Drug Store, which will necessitate relocation of the MSP office.

6. Advisory Partner Reports:

- A. Community Sectors: Forkland Community Center—President Matthew Ellis reported on upcoming educational events at FCC.
- B. Chairman's Circle Platinum Partners:
 - i. EMH—President/CEO Sally Davenport agreed with the concern for discarded needles, and reported on concerns for security/safety of facilities, employees, patients, and guests from impact of reported shootings and violence. She also reported on physician additions to EMH practices, and success of the new Heart and Vascular Institute at Third/Walnut Streets which recently opened.
 - ii. Centre College—VP Richard Trollinger noted with pleasure the recent ranking by *Southern Living* of Danville as one of the top college towns in the South as a marketing enhancement for the college and town.
 - iii. FNB—VP Tom Poland reported on the increase in the housing market and refinancing, as well as growth in assets management and staffing. Brant Walsh also noted that FNB is offering a Centre College debit card for students.

7. Next Meeting: 8:00 AM, August 17, 2016, McKinney Conference Center

8. Adjournment: 9:30 AM.